



# The Core Values Handbook

By Lynn Ellsworth Taylor

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## The Core Values Handbook By Lynn Ellsworth Taylor

The Core Values Index (CVI) characterizes and measures each person's Real Core Values Nature. This is the essential self that Abraham Maslow asserted is the innate unchanging nature in each of us that causes us to want to make our unique contribution. It is that part of us that determines where we fit, where we can each make our highest and best contribution. Fully automated Employment Pre-Selection, team building, conflict resolution, leadership training, management restructuring departments and businesses all businesses and personal decisions are improved for those who have the advantage of the Core Values Index and the powerful Taylor Protocols that effectively put this revolutionary technology to work. Inside you will find: A complete handbook on the Core Values Index, its interpretation and its direct personal and business applications. An introduction to the amazing Taylor Protocols that utilize the CVI for the optimization of any kind of business. This assessment and the Taylor Protocols were developed in the fires of 400 business turn-around and business restructuring projects. A first look at the revolutionary Employment Pre-Selection Science that David Mashburn, Ph.D., asserts ...is the first system to characterize and quantify the innate unchanging nature of individuals, and the first employment system to connect this unchanging nature with the tasks of the job.

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## **The Core Values Handbook By Lynn Ellsworth Taylor Bibliography**

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### Editorial Review

#### Review

I believe there is no personality or leadership profiling system that will out perform Taylor's Core Values Index. No other evaluation tool takes the participant beyond business, social and psychological understanding into the realm of the innate unchanging nature in each of us. No technology or system delivers higher productivity and greater business profits than his revolutionary Employment Pre-Selection Science. Taylors Core Values Nature and the related Catalytic Values are a transcendent new insight into the Human Operating System. It has truly changed the way I think about myself, the way I select and manage employees and the way I communicate with others. --Glen Villalobos, National Executive, Human Resources Volunteers of America

I bought this book and used this test on myself and everyone in my company. We have rejuvenated our team and established a stronger business culture. The real surprise came when I gave the Core Values Index to my partner. We have re-established a stronger working relationship based upon better understanding and better communications. My thanks to Mr. Taylor. --Lori Kind, President, Business Exchange Center

This Core Values Index assessment and the resulting Employment Pre-Selection Science, created by Taylor Protocols, informs better than the more expensive tests and allows me evaluate employees and candidates for employment within minutes rather than weeks. Because the system is so reliable, we are able to pre-select future top performers, keeping us from making costly hiring errors. The Core Values Handbook has helped me better understand what to expect from my employees and from myself. When it comes to finding and managing people, we all need all the help we can get. --Torrey Russell, Sales Manager, WinSales, Inc.

#### About the Author

Lynn Ellsworth Taylor is President of Taylor Protocols, Inc., a professional business and human capital management firm from Seattle, Washington. He developed the Core Values Index out of his need to hire the right people for the right jobs. He wanted to better understand, manage, train, coach and motivate the people he was serving. In the early 80s' Taylor worked with Dr. Ed Geiger to develop the first non-invasive cardiac output computer. This work required Taylor to help create algorithms for pattern-recognition and pattern-matching. In 1983, Taylor applied his algorithm knowledge to speech technology creating the first IBM PC-compatible speech recognition system. Frustrated with tests that claimed to improve hiring and give insight someone's personality, Taylor set off on a 15-year mission to perfect an instrument that could accurately measure the innate unchanging capacity of individuals to make certain kinds of contributions. He created a highly reliable 10-minute assessment that reveals a person's innate, unchanging Core Values Nature. In 1998, he began using the CVI as his diagnostic algorithms to develop Top Performer Profiles, the central technology of his new Employment Pre-Selection Sciences. The accuracy of the tool and the effectiveness of the sciences have allowed hundreds of companies to achieve extraordinary growth in the top and bottom line simultaneously helping individuals find their place of highest and best contribution.

### Users Review

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##### **Louise Reyes:**

The guide untitled The Core Values Handbook is the reserve that recommended to you to see. You can see

the quality of the book content that will be shown to you. The language that publisher use to explained their ideas are easily to understand. The article writer was did a lot of analysis when write the book, hence the information that they share to you personally is absolutely accurate. You also will get the e-book of The Core Values Handbook from the publisher to make you much more enjoy free time.

**Oliver Lyle:**

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