



Rich Dad's Advisors®: The ABC's of Building a Business Team That Wins: The Invisible Code of Honor That Takes Ordinary People and Turns Them Into a Championship Team

By Blair Singer

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The ABC's of Building a Business Team That Wins will: * Attract the best team players for your business * Ensure that all team members operate at peak performance * Take ordinary people and turn them into champions * Instill loyalty and confidence in your team so that they stick together under pressure * Eliminate stressful "people problems" in your business once and for all * Use pressure as your friend to produce extraordinary results * Build championship teams in the workplace, in your community and at home Blair's book impacts the Team, Leadership, and Mission sections of Rich Dad's B-I TriangleR. The B-I Triangle is from Rich Dad's Guide to Investing.

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Editorial Review

About the Author

Blair Singer is founder of Blair Singer Accelerated Training, working with organisations ranging from Fortune 500 companies to sales agents to enhance performance and profitability.

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Here's a well-articulated lesson on how character influences team functioning. The author is a sales and communication expert who shows how an explicit code of honor helps team members connect positively with each other and function well with their customers and business partners. With infectious earnestness, Singer says that the team's mission should always come first, then the team members as a group, and then the individual. He discusses a wide range of organizational processes in this context, such as setting goals, selecting team members, developing people, overcoming obstacles, and using pressure to achieve results. Like all the authors in the Rich Dad's Advisor Series, Singer offers recommendations that are both inviting and practical. T.W. © AudioFile 2006, Portland, Maine-- *Copyright © AudioFile, Portland, Maine*

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