



Mergers and Acquisitions Basics: All You Need To Know

By Donald DePamphilis

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Mergers and Acquisitions Basics: All You Need to Know provides an introduction to the fundamental concepts of mergers and acquisitions. Key concepts discussed include M&As as change agents in the context of corporate restructuring; legal structures and strategies employed in corporate restructuring; takeover strategies and the impact on corporate governance; takeover defenses; and players who make mergers and acquisitions happen. The book also covers developing a business plan and the tools used to evaluate, display, and communicate information to key constituencies both inside and outside the corporation; the acquisition planning process; the negotiation, integration planning, and closing phases; financing transactions; and M&A post-merger integration.

This book is written for buyers and sellers of businesses, financial analysts, chief executive officers, chief financial officers, operating managers, investment bankers, and portfolio managers. Others who may have an interest include bank lending officers, venture capitalists, government regulators, human resource managers, entrepreneurs, and board members. The book may also be used as a companion or supplemental text for undergraduate and graduate students taking courses on mergers and acquisitions, corporate restructuring, business strategy, management, governance, and entrepreneurship.

Features a recent business case at the end of each chapter

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Editorial Review

"A masterfully written text for the M&A student and professional: clear, concise, comprehensive, practical, and insightful."--Lloyd Levitin, Professor of Clinical Finance and Business Economics, University of Southern California

This book provides a "macro" overview of mergers and acquisitions, business alliances, and corporate restructuring. It concentrates on the processes and their players- investment bankers, business brokers, accountants, attorneys, tax experts, managers, investors, and others- and a dynamic series of actions with often-unforeseen implications. Written for those who seek an broadly-based view of M & A, this heavily illustrated mix of theoretical and empirical work eschews descriptions of individual events in favor of presenting an integrated portrait of a team effort in which the skills of various participants combine to achieve consensus among the parties to the negotiation.

About the Author
Donald M. DePamphilis has a Ph.D. in economics from Harvard University and has managed more than 30 acquisitions, divestitures, joint ventures, minority investments, as well as licensing and supply agreements. He is currently Clinical Professor of Finance at the College of Business Administration at Loyola Marymount University in Los Angeles. He has also taught mergers and acquisitions and corporate restructuring at the Graduate School of Management at the University of California, Irvine, and Chapman University to undergraduates, MBA, and Executive MBA students. He has published a number of articles on economic forecasting, business planning, and marketing. As Vice President of Electronic Commerce at Experian, Dr. DePamphilis managed the development of an award winning Web Site. He was also Vice President of Business Development at TRW Information Systems and Services, Director of Planning at TRW, and Chief Economist at National Steel Corporation.

From reader reviews:
Juan Hinkson: The event that you get from Mergers and Acquisitions Basics: All You Need To Know is the more deep you searching the information that hide inside words the more you get serious about reading it. It does not mean that this book is hard to know but Mergers and Acquisitions Basics: All You Need To Know giving you joy feeling of reading. The article writer conveys their point in particular way that can be understood by anyone who read the item because the author of this e-book is well-known enough. That book also makes your own personal vocabulary increase well. Making it easy to understand then can go along, both in printed or e-book style are available. We advise you for having that Mergers and Acquisitions Basics: All You Need To Know instantly.

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