



# How to Become a Successful Financial Consultant: Making a Living Investing Other People's Money

*By Jim H. Ainsworth*

Download now

Read Online ➔

## **How to Become a Successful Financial Consultant: Making a Living Investing Other People's Money** By Jim H. Ainsworth

Everything you need to know to succeed in today's fastest growing sector of the consulting market.

Jim Ainsworth is an extremely successful financial planning professional with more than 30 years in the business. In *How to Become a Successful Financial Consultant*, he tells you everything you need to know to move into financial consulting. He familiarizes you with all the types of planning that financial consultants deal with, as well as the various investment vehicles. And, based on his own experiences and those of other successful financial consultants across the nation, he supplies you with a proven blueprint for success. You get expert advice, guidance, and insiders' tips on how to:

- \* Get the education, experience, and licensing you need to qualify.
- \* Get certified (and whether you need to).
- \* Develop a surefire success plan.
- \* Set up a practice and attract clients.
- \* Network, market, and sell your services.
- \* Set fees and collect other forms of compensation for your services.
- \* Avoid the 10 most common mistakes that beginners make.
- \* Get the most out of meetings and professional conferences.

Written by Jim Ainsworth, a financial planning professional with 30 years in the business, this valuable guide provides professionals interested in making the move into financial consulting with everything they need to know to make a living investing other people's money.

Drawing on his personal experiences and those of colleagues across North America, Ainsworth covers all the bases. He begins by describing the three major groups of financial planners and the seven different styles of asset management and helps you to decide which is right for you. You find out all about the various types of financial planning that most consultants deal with--including estate planning, retirement planning, and family financial planning--and the best

investment vehicles currently available.

Ainsworth then cuts to the chase and provides the nuts-and-bolts information you need to make it as a financial adviser. Writing in a down-to-earth style, he tells you what type of education and experience you need to become an effective financial consultant, how to become licensed, how to get started in business, how to set fees and receive compensation, how to market your services and promote different financial instruments, and much more. He shows you how to develop a surefire success plan, and he supplies expert advice and guidance on how to avoid the top 10 beginners' mistakes.

Throughout this book, Ainsworth advocates taking a holistic approach to financial planning--one that takes into consideration not just people's differing needs, but their contrasting attitudes about money and investments. To that end, he provides insightful profiles of the different types of "money personalities" in the financial world and shows you how to identify and successfully work with each type.

How to Become a Successful Financial Consultant is your complete guide to making it in today's fastest growing sector of the consulting market.

 [Download How to Become a Successful Financial Consultant: M...pdf](#)

 [Read Online How to Become a Successful Financial Consultant: ...pdf](#)

# How to Become a Successful Financial Consultant: Making a Living Investing Other People's Money

*By Jim H. Ainsworth*

## **How to Become a Successful Financial Consultant: Making a Living Investing Other People's Money**

By Jim H. Ainsworth

Everything you need to know to succeed in today's fastest growing sector of the consulting market.

Jim Ainsworth is an extremely successful financial planning professional with more than 30 years in the business. In *How to Become a Successful Financial Consultant*, he tells you everything you need to know to move into financial consulting. He familiarizes you with all the types of planning that financial consultants deal with, as well as the various investment vehicles. And, based on his own experiences and those of other successful financial consultants across the nation, he supplies you with a proven blueprint for success. You get expert advice, guidance, and insiders' tips on how to:

- \* Get the education, experience, and licensing you need to qualify.
- \* Get certified (and whether you need to).
- \* Develop a surefire success plan.
- \* Set up a practice and attract clients.
- \* Network, market, and sell your services.
- \* Set fees and collect other forms of compensation for your services.
- \* Avoid the 10 most common mistakes that beginners make.
- \* Get the most out of meetings and professional conferences.

Written by Jim Ainsworth, a financial planning professional with 30 years in the business, this valuable guide provides professionals interested in making the move into financial consulting with everything they need to know to make a living investing other people's money.

Drawing on his personal experiences and those of colleagues across North America, Ainsworth covers all the bases. He begins by describing the three major groups of financial planners and the seven different styles of asset management and helps you to decide which is right for you. You find out all about the various types of financial planning that most consultants deal with--including estate planning, retirement planning, and family financial planning--and the best investment vehicles currently available.

Ainsworth then cuts to the chase and provides the nuts-and-bolts information you need to make it as a financial adviser. Writing in a down-to-earth style, he tells you what type of education and experience you need to become an effective financial consultant, how to become licensed, how to get started in business, how to set fees and receive compensation, how to market your services and promote different financial instruments, and much more. He shows you how to develop a surefire success plan, and he supplies expert advice and guidance on how to avoid the top 10 beginners' mistakes.

Throughout this book, Ainsworth advocates taking a holistic approach to financial planning--one that takes into consideration not just people's differing needs, but their contrasting attitudes about money and investments. To that end, he provides insightful profiles of the different types of "money personalities" in the financial world and shows you how to identify and successfully work with each type.

How to Become a Successful Financial Consultant is your complete guide to making it in today's fastest growing sector of the consulting market.

**How to Become a Successful Financial Consultant: Making a Living Investing Other People's Money  
By Jim H. Ainsworth Bibliography**

- Sales Rank: #1262370 in Books
- Published on: 1997-02-04
- Original language: English
- Number of items: 1
- Dimensions: 9.37" h x .85" w x 6.26" l, 1.12 pounds
- Binding: Hardcover
- 240 pages

 [Download How to Become a Successful Financial Consultant: M ...pdf](#)

 [Read Online How to Become a Successful Financial Consultant: ...pdf](#)

## **Download and Read Free Online How to Become a Successful Financial Consultant: Making a Living Investing Other People's Money By Jim H. Ainsworth**

---

### **Editorial Review**

#### **From the Publisher**

In this extremely accessible book you will find everything you need to actively market yourself as a financial planner or consultant. With more than 30 years experience in the field, and the author of several books on the topic, Ainsworth succinctly discusses what education, certification, licenses and experience is required; what financial consultants do; how they get paid; how they can market and sell their services to find new clients; how to network; and the 10 top mistakes beginners make. Descriptions of the types of planning that most consultants deal with and various investment vehicles are interspersed throughout the text.

#### **From the Inside Flap**

How to become a Successful Financial Consultant Written by Jim Ainsworth, a financial planning professional with 30 years in the business, this valuable guide provides professionals interested in making the move into financial consulting with everything they need to know to make a living investing other people's money. Drawing on his personal experiences and those of colleagues across North America, Ainsworth covers all the bases. He begins by describing the three major groups of financial planners and the seven different styles of asset management and helps you to decide which is right for you. You find out all about the various types of financial planning that most consultants deal with—including estate planning, retirement planning, and family financial planning—and the best investment vehicles currently available. Ainsworth then cuts to the chase and provides the nuts-and-bolts information you need to make it as a financial adviser. Writing in a down-to-earth style, he tells you what type of education and experience you need to become an effective financial consultant, how to become licensed, how to get started in business, how to set fees and receive compensation, how to market your services and promote different financial instruments, and much more. He shows you how to develop a surefire success plan, and he supplies expert advice and guidance on how to avoid the top 10 beginners' mistakes. Throughout this book, Ainsworth advocates taking a holistic approach to financial planning—one that takes into consideration not just people's differing needs, but their contrasting attitudes about money and investments. To that end, he provides insightful profiles of the different types of "money personalities" in the financial world and shows you how to identify and successfully work with each type. How to Become a Successful Financial Consultant is your complete guide to making it in today's fastest growing sector of the consulting market.

#### **From the Back Cover**

Everything you need to know to succeed in today's fastest growing sector of the consulting market.

Jim Ainsworth is an extremely successful financial planning professional with more than 30 years in the business. In *How to Become a Successful Financial Consultant*, he tells you everything you need to know to move into financial consulting. He familiarizes you with all the types of planning that financial consultants deal with, as well as the various investment vehicles. And, based on his own experiences and those of other successful financial consultants across the nation, he supplies you with a proven blueprint for success. You get expert advice, guidance, and insiders' tips on how to:

- Get the education, experience, and licensing you need to qualify.
- Get certified (and whether you need to).
- Develop a surefire success plan.
- Set up a practice and attract clients.
- Network, market, and sell your services.

- Set fees and collect other forms of compensation for your services.
- Avoid the 10 most common mistakes that beginners make.
- Get the most out of meetings and professional conferences.

Written by Jim Ainsworth, a financial planning professional with 30 years in the business, this valuable guide provides professionals interested in making the move into financial consulting with everything they need to know to make a living investing other people's money.

Drawing on his personal experiences and those of colleagues across North America, Ainsworth covers all the bases. He begins by describing the three major groups of financial planners and the seven different styles of asset management and helps you to decide which is right for you. You find out all about the various types of financial planning that most consultants deal with—including estate planning, retirement planning, and family financial planning—and the best investment vehicles currently available.

Ainsworth then cuts to the chase and provides the nuts-and-bolts information you need to make it as a financial adviser. Writing in a down-to-earth style, he tells you what type of education and experience you need to become an effective financial consultant, how to become licensed, how to get started in business, how to set fees and receive compensation, how to market your services and promote different financial instruments, and much more. He shows you how to develop a surefire success plan, and he supplies expert advice and guidance on how to avoid the top 10 beginners' mistakes.

Throughout this book, Ainsworth advocates taking a holistic approach to financial planning—one that takes into consideration not just people's differing needs, but their contrasting attitudes about money and investments. To that end, he provides insightful profiles of the different types of "money personalities" in the financial world and shows you how to identify and successfully work with each type.

How to Become a Successful Financial Consultant is your complete guide to making it in today's fastest growing sector of the consulting market.

## **Users Review**

### **From reader reviews:**

#### **Arturo Hasan:**

Have you spare time for any day? What do you do when you have far more or little spare time? Sure, you can choose the suitable activity for spend your time. Any person spent their particular spare time to take a move, shopping, or went to typically the Mall. How about open or read a book called How to Become a Successful Financial Consultant: Making a Living Investing Other People's Money? Maybe it is to get best activity for you. You understand beside you can spend your time together with your favorite's book, you can more intelligent than before. Do you agree with its opinion or you have other opinion?

#### **Mark Cabrera:**

This How to Become a Successful Financial Consultant: Making a Living Investing Other People's Money book is not ordinary book, you have it then the world is in your hands. The benefit you get by reading this book is usually information inside this e-book incredible fresh, you will get details which is getting deeper an individual read a lot of information you will get. This specific How to Become a Successful Financial

Consultant: Making a Living Investing Other People's Money without we know teach the one who studying it become critical in considering and analyzing. Don't be worry How to Become a Successful Financial Consultant: Making a Living Investing Other People's Money can bring when you are and not make your case space or bookshelves' become full because you can have it within your lovely laptop even mobile phone. This How to Become a Successful Financial Consultant: Making a Living Investing Other People's Money having good arrangement in word and layout, so you will not experience uninterested in reading.

**Deborah Lacey:**

Nowadays reading books become more than want or need but also get a life style. This reading addiction give you lot of advantages. Associate programs you got of course the knowledge even the information inside the book that will improve your knowledge and information. The info you get based on what kind of book you read, if you want have more knowledge just go with training books but if you want feel happy read one together with theme for entertaining such as comic or novel. The particular How to Become a Successful Financial Consultant: Making a Living Investing Other People's Money is kind of publication which is giving the reader unpredictable experience.

**Jo Jordan:**

Reading a guide can be one of a lot of action that everyone in the world loves. Do you like reading book thus. There are a lot of reasons why people love it. First reading a guide will give you a lot of new information. When you read a reserve you will get new information due to the fact book is one of several ways to share the information or their idea. Second, reading through a book will make a person more imaginative. When you examining a book especially fictional book the author will bring one to imagine the story how the personas do it anything. Third, you could share your knowledge to others. When you read this How to Become a Successful Financial Consultant: Making a Living Investing Other People's Money, you may tells your family, friends and also soon about yours e-book. Your knowledge can inspire others, make them reading a guide.

**Download and Read Online How to Become a Successful Financial Consultant: Making a Living Investing Other People's Money By Jim H. Ainsworth #YQT2X3JK85C**

# **Read How to Become a Successful Financial Consultant: Making a Living Investing Other People's Money By Jim H. Ainsworth for online ebook**

How to Become a Successful Financial Consultant: Making a Living Investing Other People's Money By Jim H. Ainsworth Free PDF d0wnl0ad, audio books, books to read, good books to read, cheap books, good books, online books, books online, book reviews epub, read books online, books to read online, online library, greatbooks to read, PDF best books to read, top books to read How to Become a Successful Financial Consultant: Making a Living Investing Other People's Money By Jim H. Ainsworth books to read online.

## **Online How to Become a Successful Financial Consultant: Making a Living Investing Other People's Money By Jim H. Ainsworth ebook PDF download**

**How to Become a Successful Financial Consultant: Making a Living Investing Other People's Money By Jim H. Ainsworth Doc**

**How to Become a Successful Financial Consultant: Making a Living Investing Other People's Money By Jim H. Ainsworth Mobipocket**

**How to Become a Successful Financial Consultant: Making a Living Investing Other People's Money By Jim H. Ainsworth EPub**