



# Honest Work: A Business Ethics Reader

By Joanne B. Ciulla, Clancy Martin, Robert C. Solomon

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**Honest Work: A Business Ethics Reader** By Joanne B. Ciulla, Clancy Martin, Robert C. Solomon

Revised in the midst of the worst global financial crisis since the Great Depression, the new edition of *Honest Work: A Business Ethics Reader* reflects and reinforces the editors' assertion that business ethics is primarily about the ethics of individuals. It provides a unique focus on the personal dimension of ethics by challenging students to consider the relationship between the ways in which people do business and the kind of lives they want to live.

Now in its second edition, *Honest Work* provides a practical overview of business ethics that concentrates on the ethical problems and dilemmas students are most likely to face in their prospective work environments. Featuring 103 articles and 80 cases, the book covers a wide spectrum of issues, ranging from such classic topics as honesty and trust in the workplace, whistle-blowing, product liability, finance ethics, and conflicts of interest to more cutting-edge areas like environmental ethics and ethics and technology. Excerpts from plays, short stories, and novels—including Arthur Miller's *Death of a Salesman* and George Orwell's "Shooting an Elephant"—enliven the text. Each reading and chapter is followed by engaging questions for study and discussion. Offering a welcome alternative to the impersonal tone of most business ethics texts, the editors address students in an appealing and conversational manner.

Integrating new material on technology, hedge funds and derivatives, and the future of the free market, the second edition features sixteen new readings--by such eminent philosophers as Harry G. Frankfurt, Robert Nozick, and Judith Jarvis Thomson--and five provocative new cases, including "Martha Stewart Focuses on Her Salad" and "Dancing with the Dragon: Google Goes to China."

Ideal for introductory undergraduate and MBA courses in business ethics, the text is supplemented by an updated Companion Website ([www.oup.com/us/ciulla](http://www.oup.com/us/ciulla)) containing chapter objectives and summaries, essay questions, and suggested readings and web links. An Instructor's Manual with Test Bank is available to adopters.

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#### **About the Author**

Joanne B. Ciulla is Professor and Coston Family Chair in Leadership and Ethics at the Jepson School of Leadership Studies at the University of Richmond. Clancy Martin is Assistant Professor of Philosophy at the University of Missouri-Kansas City and the cofounder of the UMKC Center for Applied and Professional Ethics. The late Robert Solomon was Quincy Lee Centennial Professor of Philosophy and Business and Distinguished Teaching Professor at the University of Texas at Austin.

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